

SECURING YOUR BUSINESS WITH CODELOCKS

The array of different lock options can be confusing. With a variety of products to choose from, how do you decide which locks are best for commercial or domestic applications? You may want different types of locks for external doors, internal doors, and cabinets, or you might require specific lock specifications for insurance purposes or to meet building regulations.

REVOLUTIONARY PRODUCTS

Codelocks develop and design their products at their UK Head Office; the range includes mechanical, electronic, smart and locker locks. More recently Codelocks has introduced an enhanced NetCode for its CL4510 and CL5510 smart locks. The technology has revolutionised the product range by enabling businesses to generate access codes through a web interface or smartphone app.

EMBRACING INNOVATION

As well as its innovation in electronics and software, Codelocks offer an extensive product range that allows the products to service a wide variety of applications. The locks can be newly installed or easily retrofitted, and have options to choose between surface and mortice deadbolts and latches. The battery powered high-end locks perform functions that were only previously available in hard-wired systems relying on mains power and requiring expensive installation.

INTRODUCING THE SMART LOCK

Smart locks are the best choice if you own a space that you book out for specific time periods or would just like to be able to manage the locks remotely.

Utilising wireless technology, Codelocks' CL4510 and CL5510 smart locks are managed remotely via the K3 Connect App*. Updating basic settings, generating and sending access codes, or viewing audit trail information can all be done using your smartphone. Unique codes can be created with a specific start date and time, so that they automatically expire after a set duration. The codes are sent to individuals via SMS or email and recorded via the audit trail function, allowing entry to be tightly controlled and monitored.

PERFECT PARTNERSHIP

Jason Priest, owner of Oxford based JPriest & Son, has been working with Codelocks throughout the duration of his 30-year career, partnering with Codelocks on many projects including schools and offices. Speaking of Codelocks he stated, "They are a very professional company and the development of its standalone smart lock prevents the need for continuous code changes on site."



6 BENEFITS OF INSTALLING SMART LOCKS

- Cost-effective solution**
No need to pay staff to manage access onsite
- Enhances security**
The audit trail feature enables full visibility of access history
- Minimises maintenance costs**
No need to replace lost keys
- Increases customer satisfaction**
Allows access for longer time periods and during out-of-hours
- Generates additional profit**
Ease of use encourages repeat customers and business
- Flexible access options**
Gain entry via smart card, entering a code or by using your smartphone

STANDALONE IN AN INTEGRATED WORLD

There is much to be said about the new age of integration. Both consumers and businesses are realising new levels of productivity and efficiency, saving energy, money and time.

It's true to say that Codelocks doesn't subscribe to the 'wired is better' philosophy. But that's not to say that its locks are not integrated. Codelocks 'standalone' approach is very much by design. Its intelligent locks are used by businesses and consumers around the world and its reputation is built on their usability and reliability.

Standalone locks provide many benefits over their wired counterparts. They are far easier to install, especially when retrofitting into an existing building – because no cabling is required. With a standalone lock there's no disruption to business operations, and no mess or redecoration required after the install.

Codelocks smart locks use batteries and consume power for the backlit, operational keypad lights and when activated with a button push or when some other access credential is presented, such as a smart card or smartphone. Energy efficiency equates to lower running costs, which alongside the quick and easy installation adds up to significantly lower cost of ownership over the lifetime of the lock.



To say that Codelocks smart locks are not integrated is a misnomer. It invests significant resources into R&D; provides a custom-built software platform, which integrates seamlessly with its locks. Codelocks also provide an application programming interface (API) so that customers can integrate the platform

with their own services and solutions. In short, Codelocks ecosystem is a fully integrated solution, combining both hardware and software, that offers a rich set of features without being assigned an IP address or being wired to the internet.

NETCODE TECHNOLOGY

Codelocks NetCode is one of the key enabling technologies for its smart locks. With NetCode, you can provide remote access to the Codelocks smart lock range from anywhere in the world. The lock doesn't need to be connected to the internet in order to grant access, and you don't need to be near the lock.

Fully wired systems are undoubtedly still the right choice for some access control applications. However, harnessing wireless standards like Bluetooth and taking a smart approach using NetCode technology enables integration without compromise for most applications today, while offering all of the 'traditional' benefits of operating a standalone access control system.

THE NEW NETCODE PORTAL IS HERE

Customers can take advantage of new features, improvements and an enhanced user interface, generate NetCodes anywhere via a PC or mobile device to give you full access control.

www.codelocksportal.net



A HARMONIOUS SOLUTION

The founders of Pirate Studios, an innovative music studio rental start-up, were able to fulfil its business model by using Codelocks' CL5510 smart lock. It was looking for a solution that would allow musicians self-service access to recording studios at allotted times, eliminating the need for staff onsite and keeping studio hire costs down.

"We were very lucky in finding Codelocks when we did. We had a big requirement for codes that were specific for a time period, in order to make sure our security was tight. We searched high and wide across the globe for a lock that would do that for us, and the Codelocks NetCode was perfect for our requirements. Not only did it provide the functionality we needed, but also a very easy to use back-end that we were able to communicate with easily."

- David Borrie, co-founder of Pirate Studios



CODE



CARD



PHONE

CODELOCKS IN ACTION



CONVENIENCE IS KEY

Lifestyle Serviced Apartments (LSA) is a property letting specialist based in Southend-on-Sea. The firm manages properties on behalf of landlords and other agents, renovating them and then renting them out. LSA also partners with local employers to ensure that quality tenants are found for the properties in its portfolio. As part of the renovation process, LSA wanted to find an access control solution that would secure the properties without hindering the check-in process for guests.

"Initially, we looked at solutions from various suppliers, but when we hired a company to help install the locks, they recommend we take a closer look at Codelocks," explained David Diack, director of Lifestyle Service Apartments. "I had a meeting with Codelocks and really liked the concept. I couldn't understand how they worked at first, but Codelocks took the time to explain the technology."

Mr Diack says that, eventually, he hopes to leverage the Codelocks Application Programming Interface (API), integrating the locks with the firm's online booking system and fully automating the check in process.



GAME, SET, MATCH.

Parks Tennis was searching for the best way to manage access to its public tennis courts. The goal was to secure the courts, but make it easy to book and use them whilst generating income. Codelocks enabled a simple 'pay as you play' solution with the CL5510 Smart Lock. This lock gives the ability to create and send codes remotely to customers, simplifying Parks Tennis' booking procedure and ensuring the courts remain protected and profitable.

"The CL5510 was exactly what we were looking for: a good value and cleverly designed lock, which enables time-sensitive access codes to be issued automatically. The lock is easy to use, cost-effective, and battery powered, requiring no internet or electricity to install. It works seamlessly with our existing booking systems. Codelocks are also a fantastic partner to work with – they are always available and they offer first-class support."

- Jeff Hunter, Managing Director, Parks Tennis CIC

LOOKING TO THE FUTURE

There is no doubt that technology is having a huge impact on the range and type of products that locksmiths can specify and it's for this reason the access control market is such an exciting place to be at the moment. A few years ago, if you wanted access control features such as audit trail or PC-based control, the only option was to install an RFID system or equivalent. Thanks to advances in technology, electronic digital locks are now equally as capable and this presents the locksmith with a host of new opportunities.

Codelocks sell its products through a network of locksmiths, providing free training and new product information meaning that they are able recommend the most suitable access control products to meet their customers' needs.

The training programme focuses on Codelocks' new range of wireless smart locks, but attendees will also have the chance to get to grips with the 100+ variants of mechanical and electronic locks in the company's portfolio.

Last year's training sessions saw locksmith attendees confirming they'd recommend not only the experience to others, but also the smart locks to their customers. Feedback included compliments to our "great products and variety of applications", as well as acknowledging the experienced and informative presentation team.

Not only are locksmiths able to familiarise themselves with the Codelocks product line giving their consumers and businesses more control over access to buildings, but they will also gain access to unique market insight and have the chance to

network with like-minded professionals in the access control sector.

Codelocks marketing manager, Ros Bayliss said that the programme provides the company with a unique opportunity to engage with its customer base.

"These hands-on training sessions allow professionals to further develop their knowledge of access control," said Mrs Bayliss. "We provide attendees with installation advice, tips for servicing and programming, and we help them identify new opportunities in this rapidly changing marketplace. In return, we

get critical feedback directly from those installing and servicing our locks on a daily basis."

GROWING SATISFACTION

Despite its recent business growth, Codelocks remain a family orientated business and this feeling is something that the staff welcome and continue to enjoy. A total of 75% of staff have worked for Codelocks for over 5 years. This foundation creates a sense of security and a partnership of trust.

www.codelocks.co.uk

